



For Immediate Release

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Susquehanna Financial Group Hires Derrick Wood as Senior Software Applications Analyst

New York, September 2, 2010 – Susquehanna Financial Group, LLLP (SFG), the institutional brokerdealer member of the Susquehanna International Group of Companies (SIG), announced today that James ‘Derrick’ Wood, CFA has joined the firm as the Senior Analyst covering the Software Applications sector. Mr. Wood, whose coverage will include names such as Oracle, Salesforce.com, and Informatica, will be based out of SFG’s San Francisco office.

“Derrick is a welcome addition to SFG’s growing Technology research team – which consists of C. Ming Zhao (Chinese Internet and New Media), Jeff Fidacaro (Consumer Technology and Hardware), Marianne Wolk (Internet), Jamie Friedman (IT Services/Outsourcing), Mehdi Hosseini (Semiconductor Capital Equipment/CleanTech) and Chris Caso (Semiconductors)” said Mike Towey, SFG’s Director of Research. “Derrick’s coverage of the Software Applications sector is the perfect complement to our Technology team and will further leverage our technology trading efforts, led by Pat Quinn. Derrick’s hiring also brings us to 25 senior fundamental analysts in six major industry sectors (Financial, Consumer, Healthcare, Energy, Industrials, and TMT).”

For the last ten years Mr. Wood has covered Software Application companies in the Enterprise Software sector – most recently at Wedbush Securities, which he joined in 2009 through its acquisition of Pacific Growth Equities. Mr. Wood joined Pacific Growth Equities in 2000, where he became a top-ranked analyst. Mr. Wood earned his B.A. from the University of California at Davis and he is a CFA charterholder.

“Derrick is an excellent analyst whose differentiated research will further bolster our talented Technology vertical,” stated Cory Carlesimo, SFG’s Head of Equities. “We believe that the 80+ hires we have made across the platform over the past 12 months further position us to partner with our clients in a unique and differentiated manner.”

Mr. Wood’s appointment follows several significant U.S. equity research senior analyst hires, including:

- Don Carson – Agricultural, Commodity, and Specialty Chemicals
- Chris Caso – Semiconductor Devices
- Ted Grace – Industrials/Machinery
- Duane Grubert – Exploration & Production
- David Hilder – Large-Cap Banks
- Mehdi Hosseini – CleanTech and Semiconductor Capital Equipment

- Gary Nachman – Specialty Pharmaceuticals
- A.J. Rice – Healthcare Services
- Rachael Rothman, CFA – Gaming, Lodging, Leisure and Restaurants
- Bob Summers – Food, Drug and Discounter Retailing
- Matt Troy – Transportation Services (*starts week of September 6*)

About Susquehanna Financial Group, LLLP

Susquehanna Financial Group, LLLP (SFG), a member of the Susquehanna International Group of Companies (SIG), is an innovator in global finance, servicing the needs of clients worldwide in the areas of sales, fundamental research, and market intelligence. Building upon SIG's command of the options marketplace and its quantitative trading capabilities, SFG has cultivated a robust service offering that provides liquidity, industry-leading insights, and execution services. SIG employs approximately 1,500 individuals located in North America, Europe, Asia, and Australia. For additional information, please visit www.sig.com.

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